

Complex Business Litigation

Combined, our lawyers have tried over 150 cases to verdict or judgment in courtrooms and before arbitration panels across the country.

Whether obtained by verdict or settlement, we consistently deliver superior results for our clients in complex business and commercial disputes by approaching each matter on the premise that the Willenken Firm will try the case. We are stand-up trial lawyers. Combined, our lawyers have tried over 150 cases to verdict or judgment in courtrooms and before arbitration panels across the country. With a trial lawyer's eye toward detail and narrative, we size up each case from the start and develop a blueprint to achieve the optimal outcome for our client. From there, each step we take is deliberate and purposeful, focused on attaining the defined result. We don't file pleading motions to educate our opponent or buy time, but to narrow and frame the issues to our client's advantage. We don't turn over every rock in discovery, just those that will yield the facts needed to set up the devastating cross-examination or the winning dispositive motion. And, ultimately, if a case does not settle and has to be tried, we are more than willing and able. To us, a trial is not a crisis but an opportunity for success.

Our trial skills and experience are superior to many "white shoe" firms more than 40 times our size. This is also reflected in the Firm's unparalleled commitment to training its younger lawyers in the lost art of trial advocacy. The Firm regularly sends its younger lawyers to Pozner & Dodd's cross-examination courses and to the National Institute of Trial Advocacy's (NITA) week-long trial advocacy programs. Our senior lawyers conduct in-house trial training and participate as instructors at local law schools as well as the NITA programs.

ATTORNEYS

Eileen M. Ahern
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Complex Business Litigation (cont.)

The Willenken Firm has litigated or tried complex business cases across a vast range of substantive areas, including unfair competition, fraud, corporate control disputes, director and officer liability, class actions, products liability, breach of contract, fraud, lender liability, and real estate litigation, just to name a few. Representative matters handled by the Firm's attorneys are described below:

- On behalf of a leading insurer, obtained dismissal via summary judgment of a \$128 million fraud action brought by a reinsurer.
- On behalf of the world's leading electronics component contract manufacturer, successfully counterclaimed against international staffing firm for fraud and procured a dismissal of the entire complaint and a public apology one week before trial.
- On behalf of a leading insurer, obtained dismissal of a \$54 million fraud action brought by the California Insurance Commissioner.
- Obtained defense verdict for a financial services company in an action brought by the Bank of New York.
- On behalf of a national retailer, obtained a seven figure settlement from a gaming conglomerate in a breach of contract dispute.
- On behalf of an international luxury hotel chain, defeated an eight figure breach of contract action brought by one of California's largest real estate firms, and obtained a full award of attorney's fees and costs.